

ORANGE COUNTY BUSINESS JOURNAL

2020



DIRECTORY
OF INFLUENCE

Presented by



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MARYAM ROFOUGARANCO-FOUNDER, CO-CEO, COO
MOVANDI

WHY: Runs closely watched 5G telecom equipment company, with her brother Reza Rofougaran. Irvine firm is seeking to innovate 5G millimeter wave networks. Makes components of the millimeter wave system used in high-speed wireless broadband communication. **RECENT:** Raised \$27M in April, first big funding round for OC firm during pandemic; Movandi's funding total is now approaching \$67M. The company was founded in 2016. **QUOTABLE:** "This whole virus and this whole shutdown and forcing everyone to work from home has made it even more clear that having access to fast internet and being able to work remotely and support large amounts of data and very quick low latency is key."

**PAUL FOLINO**CHAIRMAN EMERITUS
EMULEX CORP.
PHILANTHROPIST

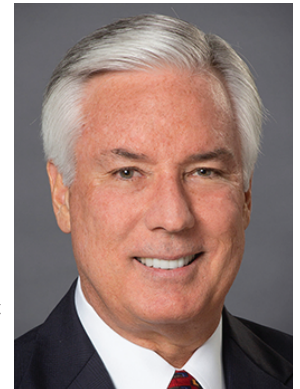
WHY: Prominent area business executive, philanthropist. Former chairman and CEO, Emulex; former president, COO Thomas-Conrad Corp. and Eczel Corp.; early career: 14 years at Xerox. **RECENT:** Chairs CoreLogic, currently fending off \$7B takeover attempt by Bill Foley-backed investment group. Other board service includes Commercial Bank of California. **QUOTABLE:** On Foley's bid: "We are unanimous in our belief that CoreLogic will be able to deliver significantly more value to shareholders than this opportunistic proposal."

**GARY JABARA**FOUNDER, CHAIRMAN
MOBILITIE

WHY: Newport Beach-based firm is country's largest privately held wireless company. Local player in OC's commercial real estate scene, and investor in varied industries. Backs Villa Real Estate and Chihuahua Cerveza. **RECENT:** Latest focus: ioXt Alliance, which is setting standards for Internet of Things security. Major technology companies and manufacturers including Google, T-Mobile, Silicon Labs and others back venture, which Jabara founded in 2019. **QUOTABLE:** In the next five to 10 years, 5G-related work will result in the "greatest investment in wireless infrastructure we've ever had." **2020 HOBBY:** "I've walked nearly 1,000 miles on the beach since March 15, and I continue to spend as much time with my children as I possibly can."

**SCOTT MACCABE**CEO, PRESIDENT
TOSHIBA AMERICA BUSINESS
SOLUTIONS INC. AND TOSHIBA GLOBAL
COMMERCE SOLUTIONS INC.

WHY: His company in Lake Forest provides copiers, printers, managed document services and digital signage for businesses throughout the U.S., Mexico, and Latin America. Leads almost 2,500 employees companywide. **RECENT:** Unit that has taken on growing importance within the Japan-based parent company, Toshiba Tec Corp. Help businesses make long-awaited transition to offices more focused on digital and less on paper. **NOTABLE:** Toshiba is one of several printer manufacturers with large operations in Orange County that's looking to reinvent operations in light of the paperless office movement. **2020 HOBBY:** "My wife and I have a renewed dedication and discipline towards physical and mental fitness."

**PENNY COTNER**CEO, PRESIDENT
INFINITE ELECTRONICS

WHY: Runs global supplier of electronics components for wired and wireless communications networks. Counts a dozen brands under its umbrella, estimated to have annual sales approaching \$300M. **RECENT:** Infinite ranks No. 11 by local employee count, with 143 area workers, in the Business Journal's July list of top telecom and wireless companies in OC. Companywide, the firm employs more than 1,000. **NOTABLE:** The company's offerings total more than 100,000 parts. Thousands of aerospace, defense, electronics, medical and telecom firms are customers. **QUOTABLE:** On her career path, says "I really always just enjoyed science and math. It was easier for me than other subjects."

**2020 REFLECTIONS**

Pat Donahue, Donahue Schriber Realty: Resiliency...I am amazed at the resiliency of our tenants in our centers to reinvent themselves and adapt to the circumstances. All of our centers remained open during the pandemic. Our employees have adapted to new challenges and responsibilities not only at the office but also at home with kids out of school. It has been remarkable to watch the adaptability, resilience, and perseverance of the human spirit during this time.

David Friedman: We were fortunate to have conducted hybrid meetings at TCA in the past, so we were comfortable with going virtual to a larger degree. Coupled with the introduction of our new TCA OC Fund and the ability to participate in many more virtual conferences to generate more deal flow, we were fortunate that TCA OC has had its busiest and probably most productive year in investing and considering new deals.