

The Right Business Solution

The Right Financial Partner



TOSHIBA

FINANCIAL SERVICES

The Right Business Solution

The Right Financial Partner

A Strong Partner For Your Growing Business

When you do business with Toshiba you're partnering with one of the leading document management companies in the world today. Ranked by Fortune Magazine as one of the Top 100 Global Companies for 2005, Toshiba has the strength and resources to bring cutting edge products and services to the marketplace. And as one of Fortune Magazine's 2005 Top Ten Most Admired Companies in the World, it's clear Toshiba delivers the products that best meet today's business needs.

> **A complete suite of products and solutions.**

The Toshiba family of e-STUDIO multifunction products provides you with a wide variety of standalone and networked printing solutions. From small office models to large central reproduction units, there's an e-STUDIO product to make any office more productive.

In addition to our MFP products, Toshiba is also a leader in document management solutions. As part of our extensive solutions suite we offer a powerful analytical program, Encompass, that can accurately assess your document environment and recommend ways to cut costs and improve efficiency.

> **And the awards keep coming.**

Named the most favored manufacturer seven times by the Business Technology Association (BTA), Toshiba's extensive line and customer support operation are models for the entire industry. Toshiba was also named "Copier Manufacturer of the Year" by Marketing Research Consultants (MRC) in 2005, 2004, 2002 and 2001, and was designated by CIO Magazine as one of 2004's "CIO 100" for being the one of the top "technologically-agile" companies in the world. And recently, J.D. Power and Associates ranked Toshiba as the top OEM manufacturer in their Copier Customer Satisfaction Study.





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A partnership with Toshiba is a complete partnership. Not only do we bring you the best document management products for your business, but we also provide you with the best financial solution to acquire these products—Toshiba Financial Services. Our wide range of financial service options assists you in obtaining and maintaining the products that make your business run.

The Toshiba Financial Advantage.

From straightforward leasing contracts to full-fledge, customer tailored asset management and procurement schedules, Toshiba Financial Services is your one, simple and convenient source.

- > **Lease Directly from Toshiba** – the process is simplified by working with one source for your equipment and leasing needs. When it's time to replace your equipment, the choice is clear. Toshiba.
- > **Extensive Financial Solutions** – from a standard lease to our comprehensive Cost Per Image programs, we offer a wide array of financial products.
- > **Promotional Offerings** – innovative financial promotions lower your cost of ownership. (contact your sales consultant for the latest offerings.)
- > **Investment Protection** – with no early termination fees, TFS enables you to upgrade your equipment to the latest generation of Toshiba products. TFS protects your investment against obsolescence and keeps you on the cutting edge of technology.
- > **No Long-Term Renewals** – month to month lease renewals provide the greatest flexibility in concluding the lease and transitioning equipment.
- > **Authorized Dealerships** – TFS offerings are only available through Authorized Toshiba Dealerships to ensure outstanding service and support throughout the entire product lifecycle.
- > **Disclosed Fees** – a low, one-time documentation fee is included in your first invoice, and there are never hidden or undisclosed fees.
- > **Superior Customer Service** – Our knowledgeable customer service representatives specialize in the document management industry and can quickly address and resolve all your questions and concerns.





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Please visit us on the web at www.copiers.toshiba.com or contact your local Authorized Toshiba Dealership for more information.

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